



Real Estate Remains A Strong Investment in the Empire State

Whether you're just starting out, building a family, or downsizing, finding the right home can make all the difference. It provides comfort, stability, and with the right choices, a great investment. At times like these, it's more important than ever to concentrate on making smart, long-term investments like real estate. In fact, homeownership has been ranked the best performing investment over the past 40 years.

- Current market conditions are ideal for qualified buyers.
- The \$8,000 homebuyer tax credit and additional incentives are available to help new buyers.
- Mortgage rates are currently at their lowest point in over 50 years.
- Statewide median sales prices remain stable.
- REALTORS® are a valued partner in helping you find a new home or sell your existing one.

There are great opportunities available to both buyers and sellers. Remember, every state, and every neighborhood, is different. Real estate conditions vary from state to state, city to city, and sometimes even block to block.



Contact me today to see how I can help you "Feel at Home in NY."

Maria J. Baran, *Broker/Owner, GRI*

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